



## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

November 30, 2014

### Diamond Producers (\$50,000 & Above)

#### Platinum Producers (\$30,000 - \$50,000)

|             |                       |          |    |
|-------------|-----------------------|----------|----|
| Ahlbum, Jon | The Ahlbum Group      | \$45,275 | 15 |
| Lemar, Mike | Sunshine State Agency | \$39,801 | 19 |

#### Gold Producers (\$10,000 - \$30,000)

|                                |   |          |    |
|--------------------------------|---|----------|----|
| Borosak, William J. Jr.        | Secure Future Financial Group               | \$28,764 | 8  |
| Hatton, Catherine E.           | Long Island Insurance Solutions             | \$27,605 | 17 |
| Abbatiello, Vincent            | Mainstay Retirement Solutions               | \$25,332 | 2  |
| Benefit Plans of America, Inc. |   | \$25,332 | 2  |
| Maisonet, Joseph               | Maisonet Insurance Agency                   | \$22,115 | 3  |
| Concklin, Ron                  | Rosenberg-Concklin, Inc.                    | \$20,184 | 9  |
| Shackelford, Edward L.         | The Assurance Group, Inc.                   | \$19,004 | 8  |
| Clark, John W.                 | Senior Solutions Insurance Agency           | \$15,840 | 12 |
| Friedman, Michael D.           | Friedman Insurance Agency                   | \$14,400 | 1  |
| Ahlbum, Tim                    |   | \$14,211 | 3  |
| Schroeder, Shawn T.            | Jack Schroeder & Associates, Inc.           | \$13,892 | 7  |
| Stevens, Ray                   | Stevens & Associates Insurance Agency, Inc. | \$13,773 | 3  |
| Mednick, Scott E.              | Professional Insurance Systems of Florida   | \$12,588 | 7  |
| Sachs, Kerry                   | Secure Retirement Solutions, Inc.           | \$12,348 | 4  |
| Weinfeld, Shia                 |   | \$11,692 | 2  |
| Barta, Devin M.                |   | \$11,351 | 2  |

#### Silver Producers (\$5,000 - \$10,000)

|  |                                      |         |   |
|--|--------------------------------------|---------|---|
| Senior Services of North America, Inc. |                                      | \$9,964 | 8 |
| Rapini, Duane M.                       |                                      | \$9,000 | 2 |
| American Eagle Consultants, Inc.       |                                      | \$7,404 | 8 |
| Hirsch, Susan J.                       |                                      | \$7,283 | 3 |
| Sweeney, Paul                          | Quality First Insurance Agency, Inc. | \$6,707 | 1 |
| Gelbwaks, Peter S.                     | Gelbwaks Executive Marketing Corp.   | \$6,548 | 2 |
| Bowes, Barbara N.                      | Bowes Insurance Agency               | \$6,312 | 1 |



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

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Bronze Producers (\$2,500 - \$5,000)

|                                  |  |         |   |
|----------------------------------|--|---------|---|
| Barganier, Brian K.              |  | \$4,931 | 1 |
| Santo, Bergino J.                | Santo Insurance Agency                     | \$4,704 | 1 |
| Maisto, Stephen                  | Senior Health Solutions                    | \$4,608 | 2 |
| Senior Healthcare Benefits Group |  | \$4,608 | 2 |
| World Wide Coverage Corp.        |  | \$4,516 | 2 |
| Alan, Stuart                     | Senior Care Insurance Center               | \$4,224 | 2 |
| Sheldon, Paul T.                 | Paul Sheldon Insurance & Benefits Planning | \$4,020 | 1 |
| Coburn, Edward                   | Coburn Insurance Agency                    | \$4,019 | 2 |
| Peltz, Arnold                    |  | \$3,836 | 2 |
| Olguin, Loren A.                 | Olguin Insurance Agency                    | \$3,606 | 2 |
| Morris, Alan                     |  | \$3,480 | 1 |
| Ulayyet, Fred M.                 | Ulayyet Insurance Agency                   | \$3,443 | 1 |
| West, James E.                   | West Insurance Agency                      | \$3,309 | 1 |
| Blumetti, James W.               |  | \$3,288 | 4 |
| Baacke, Brian W.                 | Baacke Insurance Agency                    | \$3,264 | 1 |
| Stamper, John W.                 | Choice Plus Benefits                       | \$3,180 | 2 |
| Assurecor, Inc.                  |  | \$3,156 | 1 |
| Premier Senior Marketing, Inc.   |  | \$3,032 | 2 |
| Weiner, Herbert A.               | Weiner Insurance Agency                    | \$3,030 | 1 |
| Rosen, Ricky E.                  | Rosen Insurance Agency                     | \$3,024 | 1 |
| Zum Tobel, Marc G.               | Consolidated Insurance Group, Inc.         | \$2,927 | 1 |
| Schwartz, Scott J.               | Insurance Protection Services              | \$2,844 | 1 |
| Oliver, Kayleigh A.              | Affiliated Health Insurances of FL         | \$2,784 | 1 |
| Byrnes, John J.                  | Byrnes Insurance Agency                    | \$2,776 | 1 |
| Cabrera, Victor C.               | Cabrera Insurance Agency                   | \$2,700 | 1 |
| Chacon, Cesar                    |  | \$2,700 | 2 |
| Higgins, Suzanne M.              | Higgins Insurance Agency                   | \$2,676 | 1 |
| Tamiso, William L.               | Southeastern Insurance Agency              | \$2,622 | 1 |



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

November 30, 2014

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

|                   |          |                 |          |
|-------------------|----------|-----------------|----------|
| Payant, Thomas A. | \$17,640 | Butts, David J. | \$15,780 |
|-------------------|----------|-----------------|----------|

### Gold Producers (\$10,000 - \$15,000)

|                      |          |
|----------------------|----------|
| Friedman, Michael D. | \$14,400 |
|----------------------|----------|

### Silver Producers (\$5,000 - \$10,000)

|                        |         |                            |         |
|------------------------|---------|----------------------------|---------|
| Abbatiello, Vincent    | \$9,552 | Stolack, Mitchell          | \$6,948 |
| Raskin, Ellen E.       | \$8,687 | Dellinger, William H. II   | \$6,707 |
| Edwards, Jackson IV    | \$8,604 | Ahlbum, Tim                | \$6,663 |
| Purificato, Anthony E. | \$8,100 | Bowes, Barbara N.          | \$6,312 |
| Cochran, John T.       | \$8,052 | Pavone-Bahlkow, Valerie J. | \$6,084 |
| Brown, Christopher     | \$8,016 | Hirsch, Susan J.           | \$5,520 |
| Weinfeld, Shia         | \$7,800 | Ranney, Eugene             | \$5,316 |
| Sachs, Kerry           | \$6,960 | Gumora, Helene             | \$5,160 |
| Gordon, Aaron          | \$6,948 | Rush, Timothy T.           | \$5,160 |

### Bronze Producers (\$2,500 - \$5,000)

|                         |         |                      |         |
|-------------------------|---------|----------------------|---------|
| Konz, Douglas J.        | \$4,947 | Scott, James R.      | \$3,084 |
| Ahlbum, Jon             | \$4,884 | Decosta, James M.    | \$3,082 |
| Santo, Bergino J.       | \$4,704 | Maisto, Stephen      | \$3,072 |
| Aarons, Neill           | \$4,440 | Peltz, Arnold        | \$3,072 |
| Dibisceglie, Darrin J.  | \$4,356 | Reardon, John J.     | \$3,072 |
| Haft, Gary S.           | \$4,308 | Weiner, Donna L.     | \$3,030 |
| Handal, Charles J.      | \$4,306 | Rosen, Ricky E.      | \$3,024 |
| Sheldon, Paul T.        | \$4,020 | Richardson, John S.  | \$2,999 |
| Stevens, Ray            | \$3,995 | Rush, Francine       | \$2,938 |
| Sperling, Philip S.     | \$3,983 | Davis, Karen L.      | \$2,927 |
| Reisman, Jacob          | \$3,892 | Sadler, Ian A.       | \$2,927 |
| Wilson, Marion E.       | \$3,892 | Weiss, Marc H.       | \$2,900 |
| Kingery, Chad A.        | \$3,864 | Primack, Neil E.     | \$2,846 |
| Hunt, Marilee           | \$3,708 | Schwartz, Scott J.   | \$2,844 |
| Larocca, Joseph A.      | \$3,647 | Ringquist, Calvin F. | \$2,784 |
| Johnsen, Dale           | \$3,576 | Byrnes, John J.      | \$2,776 |
| Borosak, William J. Jr. | \$3,480 | Gorden, Renee G.     | \$2,760 |
| Smith, Erica M.         | \$3,480 | Riegel, Ellen M.     | \$2,759 |
| Ulayyet, Fred M.        | \$3,443 | Barta, Devin M.      | \$2,747 |
| Campana, Diana M.       | \$3,396 | Cabrera, Victor C.   | \$2,700 |
| Minervini, Debra A.     | \$3,396 | Stamper, John W.     | \$2,700 |
| McCammon, Donna R.      | \$3,309 | Higgins, Suzanne M.  | \$2,676 |
| Barganier, Brian K.     | \$3,299 | Maisonet, Joseph     | \$2,676 |
| Fuller, Bret A.         | \$3,264 | Connley, Mel H.      | \$2,640 |
| Badessa, Joseph J.      | \$3,192 | Tamiso, William L.   | \$2,622 |
| McDougle, Tony D.       | \$3,156 | Lemar, Michael       | \$2,520 |
| Olguin, Loren A.        | \$3,097 | Thompson, David W.   | \$2,504 |